

A World Leader in Quality, Product Breadth and Customer Satisfaction



#### **Investor Presentation**

Nasdaq: DSWL

June 2025

# **Company Overview**

## Company Founded in 1987

#### **Located in China**

- Macau, China (Corporate)
- Dongguan, China (Operations)

## **Two Business Segments:**

- Plastic Injection Molding
- Electronic Products Assembling



# **Key Financial Metrics**

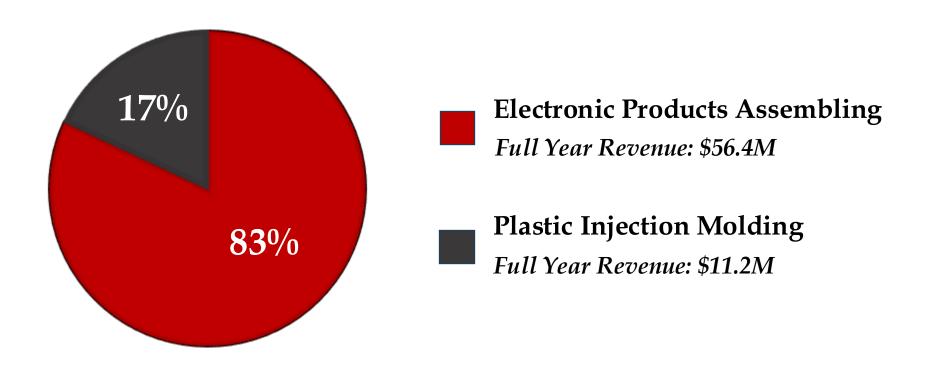
FULL YEAR REVENUE <sup>1</sup>	\$67.6 Million
CASH + MARKETABLE SECURITIES <sup>1</sup>	\$53.3 Million
LONG TERM DEBT <sup>1</sup>	\$0
TRAILING DIVIDEND YIELD <sup>2</sup>	7.9%
MARKET CAPITALIZATION <sup>2</sup>	\$40.5 Million
WORKING CAPITAL <sup>1</sup>	\$78.8 Million
PROPERTY, PLANT & EQUIPMENT <sup>1</sup>	\$23.4 Million
IPO DATE	1995
AUDITORS	BDO China



<sup>&</sup>lt;sup>1</sup> As of March 31, 2025

<sup>&</sup>lt;sup>2</sup> As of June 24, 2025

# Segment Breakdown<sup>1</sup>





1 Full year breakdown and revenue as of March 31, 2025

# **Industry Overview**

#### **Customers**

- OEMs
- Contract manufacturers

#### **Key Markets**

#### Electronics Assembly<sup>1</sup>

- Valued at \$556.9 billion in 2023
- Expected compound annual growth rate (CAGR) of 9.7% from 2023-2030
- Increasing demand from sectors including IT & telecom, consumer electronics, medical and automotive

#### Plastic Injection Molding<sup>2</sup>

- Projected to reach an overall value of \$423.8 billion globally by 2030
- Expected compound annual growth rate (CAGR) of 3.4% from 2024-2030
- Increasing demand from various end-user industries including consumables & electronics, automotive & transportation, building and construction, and medical



- 1 Grand View Research Report: "Electronic Contract Manufacturing And Design Services Market Size, Share & Trends Analysis Report...2023-2030"
- 2 Grand View Research Report: "Injection Molded Plastic Market Size, Share & Trends Analysis Report...2024-2030"

## **Strategic Focus**

#### **Increased Focus on Product Development for Brands**

- Enhancing design capabilities to increase value for customers
- Reduces development cost and time to market

### Focus on Capturing the Growing China Market

Proximity to supplier base and customers

### **Driving Manufacturing Efficiency**

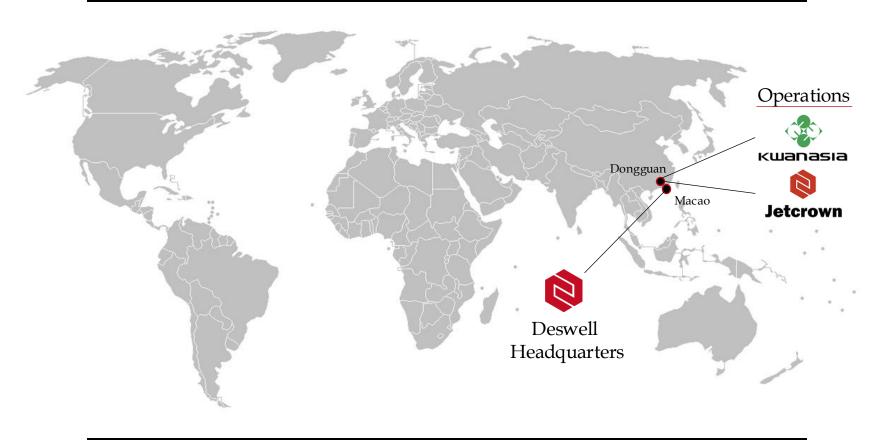
- Making process enhancements
- Right sized employee base
- Improved supply chain management

### Plant Automation and Upgrades

 Investing in automated equipment to increase precision and reduce labor costs



# **Strategically Located in China**





# **Manufacturing Process**

## **Comprehensive Product Development & Manufacturing Capabilities**



Product Development



Precision Tooling



Precision Molding



Finishing (Painting, etc.)



Electronic Manufacturing/ Product Assembly



# Leaders in Audio Electronics Assembly...





# ... and Plastic Injection Molding





# Focused on Driving Organic Growth

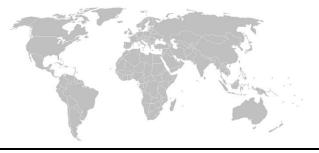
## Enhancing international sales and marketing

- United States
- Europe

## Selectively pursuing domestic (China) opportunities

Long-term opportunity

Strategic capital investments in new state-of-the-art manufacturing equipment



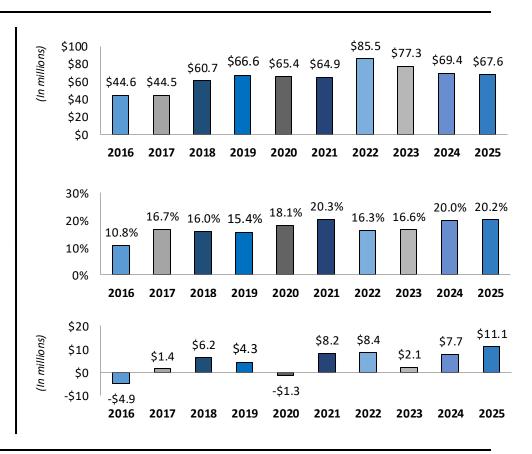


## Financial Performance<sup>1</sup>

Revenue

Gross Margin

Net Income





<sup>1</sup>Full-Year Results: Year-Ended March 31

# **Maintaining Strong Balance Sheet**

	March 31, 2025
CASH & CASH EQUIVALENTS	\$28.1 Million
MARKETABLE SECURITIES	\$25.2 Million
WORKING CAPITAL	\$78.8 Million
LONG TERM DEBT	\$0
SHAREHOLDERS' EQUITY	\$102.1 Million

The Company's solid balance sheet is a significant longterm competitive advantage





### **Investor Relations Contact**

John Nesbett / Jen Belodeau IMS Investor Relations deswell@imsinvestorrelations.com