



DSWELL

A World Leader in Quality, Product Breadth and Customer Satisfaction



Investor Presentation

Nasdaq: DSWL

September 2023

Company Overview

Company Founded in 1987

Located in China

- Macau, China (Corporate)
- Dongguan, China (Operations)

Two Business Segments:

- Plastic Injection, Tooling and Molding
- Electronic Product Development and Manufacturing



Key Financial Metrics

REVENUE¹	\$77.3 Million
CASH + MARKETABLE SECURITIES¹	\$42.9 Million
LONG TERM DEBT¹	\$0
TRAILING DIVIDEND YIELD²	7.9%
MARKET CAPITALIZATION²	\$39.8 Million
WORKING CAPITAL¹	\$60.9 Million
PROPERTY, PLANT & EQUIPMENT¹	\$26.1 Million
IPO DATE	1995
AUDITORS	BDO China

Industry Overview

Customers

- Established and emerging brands
- Contract manufacturers

Key Markets

Plastic Injection Molding¹

- Projected to reach an overall value of \$397.6 billion globally by 2030
- Expected compound annual growth rate (CAGR) of 4.8% from 2022-2030
- Increasing demand from various end-user industries including consumables & electronics, automotive & transportation, building and construction, and medical

Electronics Assembly²

- Valued at \$515.1 billion in 2022
- Expected compound annual growth rate (CAGR) of 9.7% from 2022-2030
- Unique segments include IT & telecom, consumer electronics, industrial, healthcare and automotive



- 1 2022 Grand View Research Report: "Injection Molding Market Size, Share & Trends Analysis Report..."
- 2 2022 Grand View Research Report: "Electronic Contract Manufacturing And Design Services Market Size, Share & Trends Analysis Report..."

Strategic Focus

Increased Focus on Product Development for Brands

- Enhancing design capabilities to increase value for customers
- Reduces development cost and time to market

Focus on Capturing the Growing China Market

- Proximity to supplier base and customers

Driving Manufacturing Efficiency

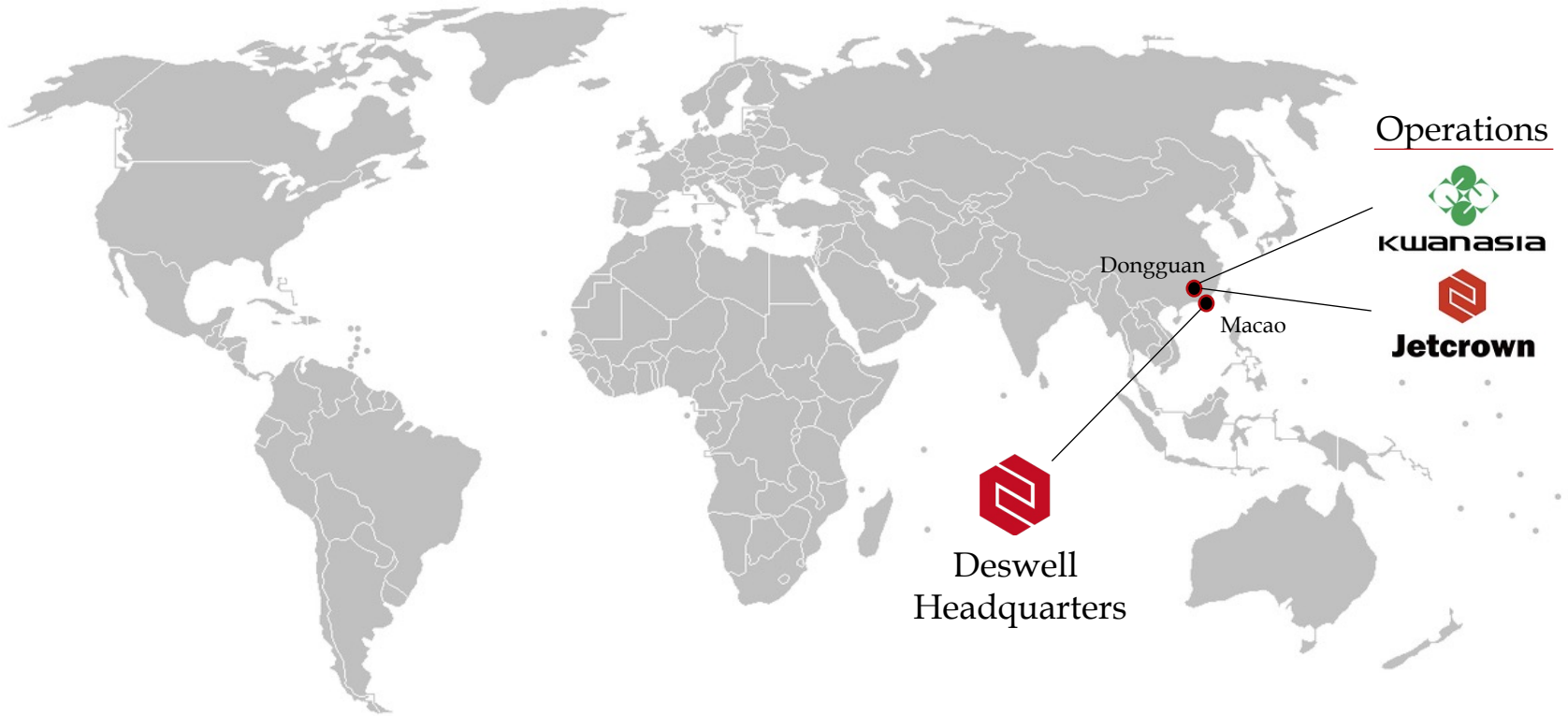
- Making process enhancements
- Right sized employee base
- Improved supply chain management

Plant Automation and Upgrades

- Investing in automated equipment to increase precision and reduce labor costs

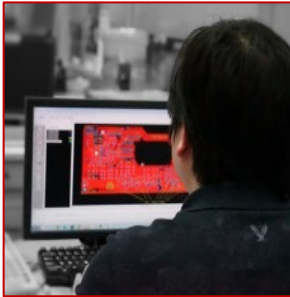


Strategically Located in China



Manufacturing Process

Comprehensive Product Development & Manufacturing Capabilities



**Product
Development**



**Precision
Tooling**



**Precision
Molding**



**Finishing
(Painting, etc.)**



**Electronic
Manufacturing/
Product
Assembly**



Leaders in Audio Electronics Assembly



Diverse Plastic Injection Molding Customers



Diverse Plastic Injection Molding Customers



Focused on Driving Organic Growth

Enhancing international sales and marketing

- United States
- Europe

Selectively pursuing domestic (China) opportunities

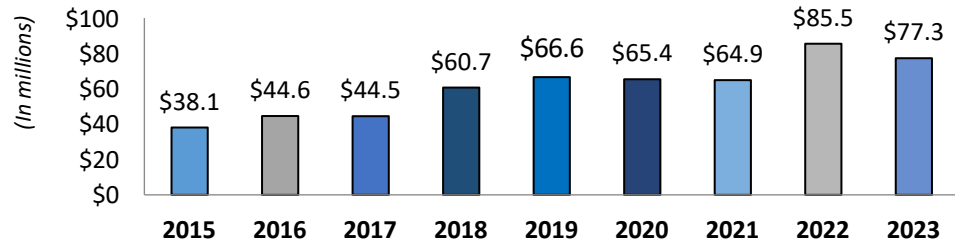
- Long-term opportunity

Strategic capital investments in new state-of-the-art manufacturing equipment

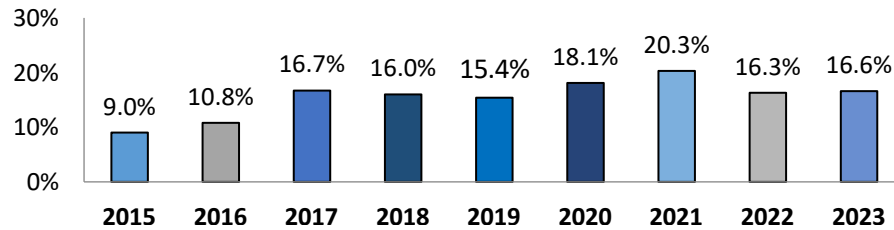


Financial Performance¹

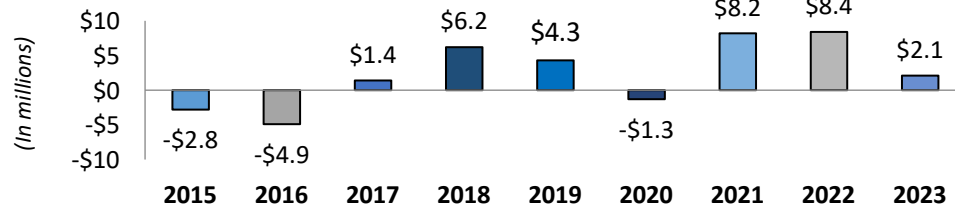
Revenue



Gross Margin



Net Income



¹Full-Year Results: Year-Ended March 31, 2023

Maintaining Strong Balance Sheet¹

CASH & CASH EQUIVALENTS	\$22.2 Million
MARKETABLE SECURITIES	\$20.7 Million
WORKING CAPITAL	\$60.9 Million
LONG TERM DEBT	\$0
SHAREHOLDERS' EQUITY	\$89.6 Million

The Company's solid balance sheet is a significant long-term competitive advantage



¹ As of Year-Ended March 31, 2023



DESWELL

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